

REASONS LAW FIRMS SHOULD OFFER MODERN PAYMENT PROCESSING SOLUTIONS

Law firms that accept payment by card and offer online payment processing not only make things easier for their clients but also show prospective clients that they're keeping up with the latest legal tools.

Here are seven reasons law firms should offer modern payment processing solutions.



1. ATTRACT MORE CLIENTS

Offering more payment options attracts prospective clients who want to settle their bills using a form of payment besides cash or check.

2. BUILD A STRONG CLIENT-ATTORNEY RELATIONSHIP

Giving clients the option to pay conveniently online shows that you care for your clients enough to make the legal process as easy as possible.



3. STREAMLINE WORKFLOWS

Online payment processing software allows law firms to collect, record, and allocate payments more quickly with less administrative hassle.

4. GET PAID FASTER

Due to the ease of payment, law firms that offer online payment processing can collect on their invoices more quickly and consistently, easing cash flow worries.



5. RECEIVE PAYMENTS ON RETAINER

Legal payment processing platforms also allow clients to set up recurring payments.

6. COMPLIANT PAYMENT PROCESSING IS POSSIBLE.

Many law firms avoid credit card processing because they're afraid of violating trust accounting rules—but modern legal payment processing software is specifically designed to help lawyers prevent commingling funds.



7. ONLINE PAYMENT PROCESSING IS SECURE

A reputable legal payment software will offer payment through a secure online portal, keeping your clients' sensitive information secure.



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