# TOP 4 REASONS WHY LAWYERS NEED CLIENT INTAKE SOFTWARE

Intake software is a critical part of any law firm's recipe for growing its practice. Here are four reasons why law firms can benefit from using client intake software.

## Reason 1: Find the right clients

To reduce time spent on unqualified leads, use intelligent intake forms to streamline your intake process and identify which potential clients are the best fit for your services. Take advantage of features built into client intake software like softphones, and email marketing tools to ensure quick responses to leads.

## Reason 2: Start legal matters promptly with automation

Get matters moving quickly with automated scheduling and calendaring features. Foster strong client communication by using text or email reminders. On the administrative side, automate workflows so your staff always knows what needs to be done and when.

## Reason 3: Reduce non-billable work

Non-billable work is essential to running a practice, but you don't want it to come at the expense of billable hours. Speed up tasks with document assembly, secure file-sharing and eSignature tools, and more.


## Reason 4: Deliver impeccable client service


Better understand what your clients need by diving into dashboard analytics to view data on open leads, pending signups, marketing spend, and more.

If you're looking to add client intake software to your tech stack, try TimeSolv's expert legal time and billing software, which integrates with Law Ruler—a client intake and customer relationship management software designed specifically for law firms.
Schedule a demo with TimeSolv today.

TimeSolv by profitsolv